

DISTRIBUTION  
**NOW**<sup>TM</sup>

# **MIDSTREAM SOLUTIONS**

*We are Your LINK to  
Customized Midstream Solutions*



## DistributionNOW

DistributionNOW is an industry-leading provider of pipe, valves and valve automation, fittings, mill and industrial supplies, tools, safety products, and artificial lift systems to the upstream, midstream, and downstream & industrial markets. We are also recognized as a leading supply chain solutions company providing value-added services, including supply chain management, project management, and e-commerce solutions. Our associates are the best in the business, with extensive knowledge, broad experience, and a thorough understanding of our customers' process and business drivers.

DistributionNOW has over 300 locations in more than 20 countries, serving the upstream, midstream, and downstream & industrial markets. We will continue to expand our global footprint wherever there is an opportunity to better serve our customers.

For more than 150 years, our customers have looked to us to provide them with the products and services that make their businesses run. We stock more than 150,000 diverse products, and we have the technical expertise to back them up.

### UPSTREAM



*Drilling*



*Exploration and Production*

### MIDSTREAM



*Processing*



*Transmission*

### DOWNSTREAM AND INDUSTRIAL



*Petrochemical Refining and Chemical*



*Manufacturing and Machine Tool*

## IMPACT Quality Program

DistributionNOW provides products from the industry's leading manufacturers with the caveat that each manufacturer adhere to the stringent Triple Impact Supplier Evaluation Program, which includes ISO 2859 QA/QC receiving inspections, a continually maintained approved manufacturers list, and enhanced quality checkpoints—all of which are the cornerstones of our IMPACT Quality Program. This proprietary program ensures that the products we supply meet the ever changing and stringent safety and quality requirements of the energy industry.

The IMPACT Quality program is built around the following tenets:

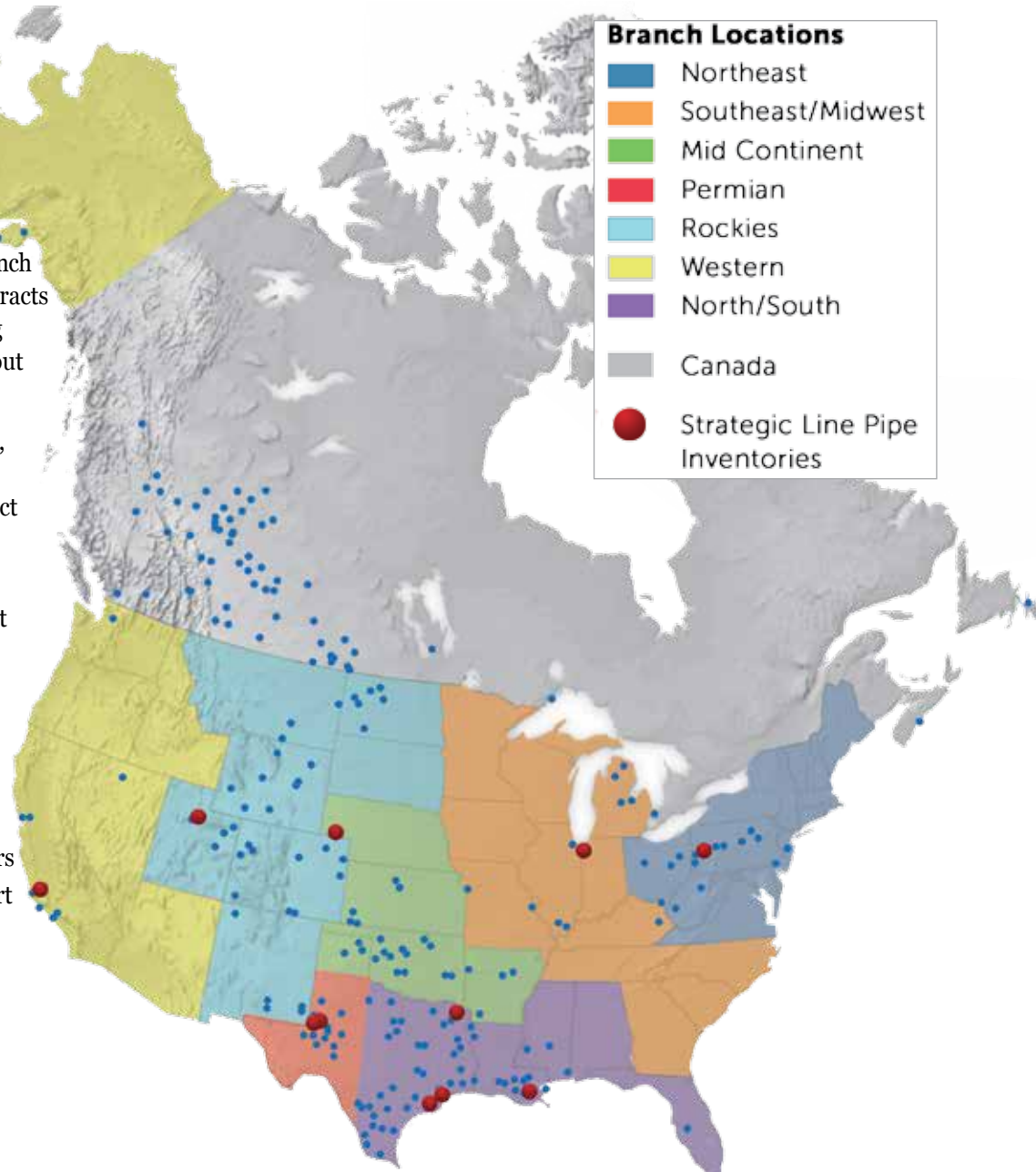
- I**ncrease Employee Capabilities
- M**aintain Accurate Inventory
- P**rovide Quality Product and Services
- A**lways Deliver On-Time
- C**ontinually Improve
- T**otal Customer Satisfaction

## Customer Service

DistributionNOW is here to support your business success. Carrying the proper midstream inventory, we are able meet all of your planned and emergency delivery times by stocking at our local branches with mutual commitments. Along with our branch network, we have long-term contracts with major midstream, gathering and pipeline customers throughout the United States and Canada.

Unitizing these key relationships, DistributionNOW is able to offer you better support for your project needs, including:

- Quality of products
- Quality of systems to support midstream market
- Contracts and customer service across United States from our extensive branch network
- Knowledgeable and experienced project managers
- Line pipe and coaters support
- Stock inventory
- Branches network
- Regional inventories
- Regional quotation and project centers



## The Experience You Need

DistributionNOW has a long-term commitment to the midstream market place. With many years of combined knowledge and experience, we have assembled a midstream team to exceed your customer service expectations. Our team is steadfast in delivering desired results and providing the best value solution to keep your project on time. To meet your project requirements, DistributionNOW has experienced project managers and quotation specialists in each area of the organization to offer added value services including:

- Dedicated single point of contact
- Project management
- Market focused sourcing
- Results driven team



## Right Price | In Stock | On Time

DistributionNOW is your leading provider of line pipe and MRO products to the midstream market place. We offer product availability when and where you need it, and are a master distributor of:

- Butterfly valves
- Carbon steel, stainless steel butt weld fittings and flanges
- High yield fittings and flanges
- Segmentable elbows to MSS specifications (1% ovality)
- Cathodic protection
- Check valves
- Gate and globe valves
- Launchers and receivers
- Mill tool and safety supplies
- Needle valves
- Pipeline pigging
- Plug valves
- Specialty valve products
- Stud bolts and gaskets
- Trunnion and floating ball valves
- Valve automation—pneumatic and electric



**Our Dedicated Inventory****ERW Line Pipe**

- American Cast Iron & Pipe Company
- Boomerang Tube
- California Steel Industries
- Corinth
- EnergeX Tube
- HuSteel
- Hyundai
- Northwest Pipe
- PYTCO
- Salzgitter Mannesmann
- Seah
- Stupp Corporation
- Tenaris
- Tex-Tube
- TMK IPSCO
- US Steel

**Seamless Line Pipe**

- Mittal
- Podbrezova
- Tenaris
- TMK IPSCO
- US Steel
- V&M
- Wheatland

**Chrome Pipe**

- P11, P5, P9, P22

**Stainless Steel**

- Bristol Metals
- Fittings
- Flanges (304/L, 316/L, Duplex)
- Kobe
- Nippon Steel Sumitomo Metals
- Outokumpu
- Salzgitter Mannesmann
- Sandvik
- Schoeller Bleckmann
- Seah
- Seamless and Welded Pipe

**Trunnion Ball Valves**

- Balon
- Cameron-Welded body ball valve
- Cameron-Grove
- FET-PBV
- ISV
- KF/Circor
- Microfinish
- Valbart
- Warren
- WKM/Cameron

**Floating Ball Valves**

- Apollo
- Fusion
- ISV
- KF
- Kitz
- Microfinish
- OMB
- Quadrant
- Warren
- WKM

**Check Valves**

- Champion
- Duo-Check
- FET-PBV
- Goodwin
- Streamflo-Crown Judd
- Techno-Cameron
- Wheatley and Tom Wheatley

**Engineered Valves**

- Cryogenic (LNG)
  - Bonney
  - Kitz
  - OMB
- Expanding Plugs
  - General Twinseal
- Knife Gates
- Rising Stem Ball
- Through Conduit Gates–Expanding and Slab Gates
  - Cameron–Pow-R Seal and Saf-T-Seal
  - ISV
  - OMB
  - M & J
  - T3™
- Triple Offset Valve (TOV)
  - Vanessa
  - Weir
- V-Ball Valves

**Automation**

- Pneumatic
  - Bettis
  - Biffi
  - Morin
  - Rotex
  - Rotork
- Electric
  - Bettis
  - Biffi
  - EIM
  - Limitorque
  - Rotork
- Direct Gas/Hydraulic
  - Bettis
  - Biffi

**Plug Valves**

- Nordstrom
- Texteam

**High-Yield (Flanges and Fittings)**

- Boltex
- Custom Alloy
- DL Flange
- Galperti
- Hackney
- Tectubi
- TFA
- TriLad

**Pump Packages, Fabrication and Services**

- Horizontal Pumps
- Mission™ Gaso™
- Positive Displacement Pumps
- Reciprocating Plunger Pumps

## Line Pipe and Tubular Products

DistributionNOW is a leading supply chain provider of line pipe for oil and gas gathering and transmission, complementing our PVF business sold through our extensive branch network.

DistributionNOW's best-in-class team of project managers offer many years of successfully servicing both onshore and offshore pipeline projects to the midstream market. Our unsurpassed value offering includes inventory coated to a widely accepted proprietary coating specification, third party monitoring and inspection, technical expertise, domestic and international supply, and local support.

We are proud to be an authorized distributor for all major line pipe producers and can supply your needs via our large inventories or from production rollings to your specification. Our full line of high yield pipe inventories are staged at strategic line pipe coating facilities to ensure competitive prices and best practice product handling. These inventories include both Fusion Bond Epoxy (FBE) coated and Dual Coat (FBE/Abrasion Resistant Overlay - ARO) pipe products for quick call-out to the field. We team up with only the best mills, processors, and freight carriers in order to provide the quality and flexibility our customers demand.

## Valve and Automation

DistributionNOW is a global leader in the distribution of valves and actuators for the energy and industrial markets. We provide our customers with a broad product offering from globally sourced quality manufacturers, supported by technical expertise, application support, timely quotation delivery, and aftermarket service.

DistributionNOW is known to be an industry leader for having the most comprehensive inventory of manual valves, valve automation, custom packages and specialized products in commodity and specialty materials, ranging from low to high pressure applications. All are designed for your critical, unique flow control environments.

Our range of services is our hallmark. We have a trusted portfolio of brands, which have served the industry for over 100 years. Our customized services include:

- CAD drawings
- Field service/installation
- High head extensions
- Project management
- Single source responsibility
- Turnaround support
- Valve asset management
- Valve automation
- Valve diagnostics
- Valve modifications
- Valve testing
- VOC testing

By taking care of all your valve needs, DistributionNOW makes it possible for you to concentrate on growing your business.



DistributionNOW has been a leader in the fabrication of gas measurement and production equipment as well as custom piping components for more than 25 years. Leveraging DistributionNOW's powerful procurement capabilities and vast North American distribution network, DistributionNOW is able to deliver the highest quality products at the right cost, anywhere your job requires, built to your company's specifications and design.



DistributionNOW is the leader in supply chain management due to our extensive knowledge, hands-on industry experience, global presence in procurement services, integrated supply services, warehouse management, and electronic transactions. We are committed to meeting and exceeding customer expectations while delivering value through reduction in capital employed, decreased total cost of maintenance, repair and operations (MRO) products, and a supply chain that maximizes efficiencies through process improvements.

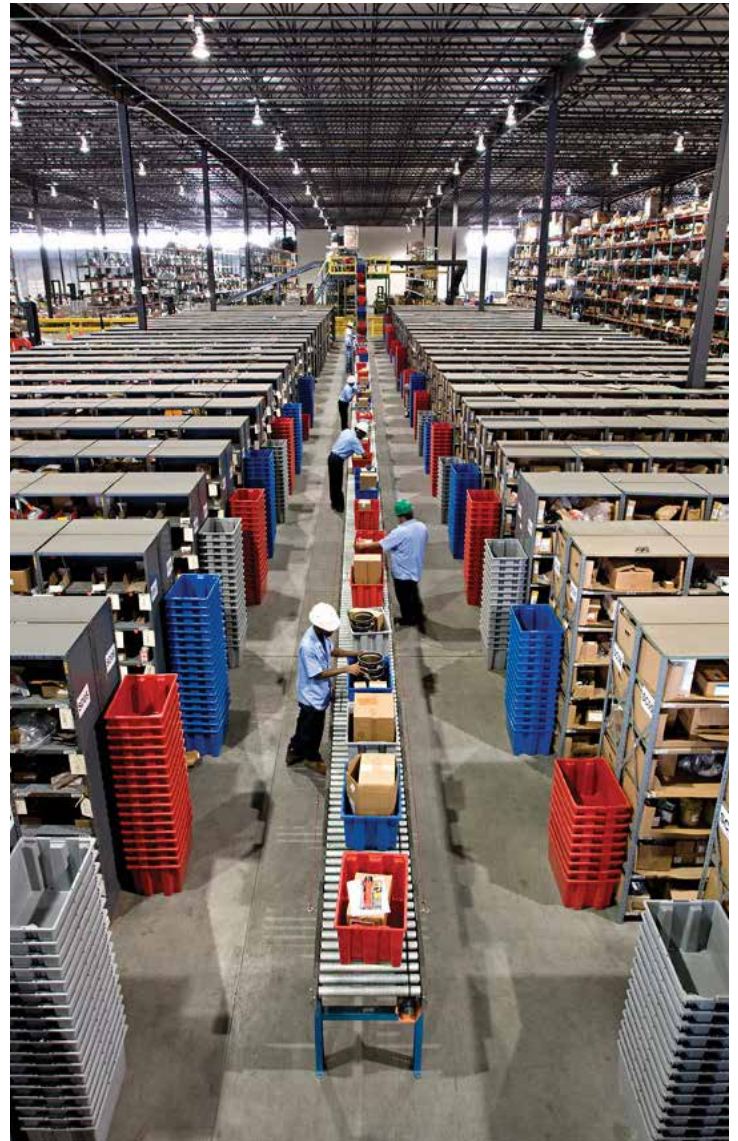
Our La Porte, Texas distribution center includes:

- 450,000 square foot facility
- Serves as distribution center, indoor tubular storage facility

Approximately 6 million pieces are received or shipped each month (260 pieces per minute within 18-hour work day)

- 172 employees
- ISO certified
- JDA planning and forecasting system
- IMPACT Quality Program

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